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| 1 UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF OHIO | 1 DEPOSITION OF TIMOTHY DADIK |
| 2 WESTERN DIVISION | 2 AUGUST 26, 2003 |
| 3 | 3 TIMOTHY DADIK, having |
| 4 | 4 been first duly sworn, was examined |
| 5 DOUGLAS W. BAILLIE, | 5 and testified as follows: |
| 6 | 6 EXAMINATION |
| Plaintiff, | 7 by Mr. Napier |
| 7 vs. No. C-1-02-062 | 8 Q. Sir, would you state your |
| vs. No. C-1-02-062 | 9 name? 10 A. Tim Dadik. |
| CHUBB & SON INSURANCE, | 11 Q. My name is Mark Napier and |
| 9 | 12 we just met here on the telephone, |
| Defendant. | 13 but to let you know, I am one of |
| 11 | 14 several attorneys who represent Doug |
| 12 | 15 Baillie in a lawsuit that has been |
| 13 | 16 filed against Chubb and we've asked |
| 14 15 | 17 you to appear today for this |
| 16 | 18 telephone deposition for the purpose |
| 17 The Discovery Deposition of TIMOTHY DADIK, | 19 of asking you questions about |
| 18 called by the Plaintiff for examination, taken pursuant 19 to notice, taken before MICHELE J. LOSURDO, CSR, a Notary | 20 information you may or may not have |
| 20 Public within and for the County of DuPage, State of | 21 related to that lawsuit and I would |
| 21 Illinois, and a Certified Shorthand Reporter of said | 22 start out by asking you have you ever |
| 22 state, taken at 500 Park Boulevard, Suite 600, Itasca, | 23 given a deposition before? |
| 23 Illinois, at the hour of 1:30 p.m., on the 26th of | 24 A. I have not. |
| 24 August, A.D., 2003. | |
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My purpose today is not 2 to trick you in any manner but just 3 simply to find out what information you know, so, as I say, if you 4 5 answer the question, I'll assume 6 you've understood it, okay? 7 A. Okay. 8 Q. And, finally, we probably won't be that long, but if for any 9 10 reason you need to take a break, make a phone call, go to the rest room, 11 get something to drink, whenever you 12 13 want to take a break, just let me 14 know and we could do so. 15 The only thing that I 16 would ask is that before you take a 17

break, just finish any question that's pending.

A. Will do.

Q. Tim, why don't you start out by giving us your current residence address?

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position with Chubb? 2 A. I am the personal lines

3 manager for our Itasca, Illinois

4 office. 5

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Q. I'm going to ask you if you would start beginning in 1994 and go through your progression of positions that you held with Chubb?

A. I started June of 1994 as a commercial lines underwriting trainee. I held that position for roughly a year, left the company for three months, then came back as a personal

13 14 lines underwriter here in our Chicago office.

15 16

I spent from that point up until August 1998 as an underwriter for various territories and in August of 1998 was moved to our Cincinnati, Ohio office as a marketing specialist in personal lines.

December of 1999 I was promoted to the personal lines manager

- Q. And how long have you lived at that address?
- A. A year.
- 4 Q. What was your address prior 5 to living at the Rockwell Avenue

6 address, what city?

- A. Glendale Heights, Illinois for three months.
 - Q. How long have you worked in Chicago?
 - A. Since January of 2002.
- Q. What is your current home

13 telephone number? 14

- Q. And what is your date of birth?
- 17
 - Q. Who is your current
- 19 employer?
- 20 A. Chubb Insurance.
- 21 Q. Do you recall your date of
- 22 hire with Chubb?
- 23 A. June 13th, 1994.
 - Q. And what's your current

of the Cincinnati territory and then

- 2 January of 2002, I was promoted to
- 3 the current position that I'm in here in Itasca.
- 4 5 Q. Do you know Doug Baillie?
 - A. I do.
 - Q. How do you know Mr. Baillie?
 - A. Doug was the branch manager in Cincinnati.
 - Q. At the time that you came here in August of '98?
- A. Doug and I started at 13 approximately the same time.
- 14 Q. Okay. Now, in Cincinnati, 15 was that a regional position or just for the Cincinnati branch area? 16
- A. My responsibilities included 17
- the Cincinnati office as well as the 18 Columbus. Ohio office as well as the 19
- 20 Louisville, Kentucky office.
- Q. Were the Columbus and 21 22 Louisville offices what I've heard
- 23 referred to as production offices?
 - A. That is correct.

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9 11 specialist for Chubb in our Chicago Q. It is correct to say 1 1 essentially they were satellite 2 2 3 3 offices of the Cincinnati office? Q. And do you know why he left 4 that position as personal lines A. They were what we called 4 5 5 manager after taking over for Mr. production offices. Q. And the parent office was Kravchick? 6 7 7 A. No, I don't know why he Cincinnati? 8 A. Cincinnati was a branch 8 left. 9 Q. Did he leave the company or 9 office for the company. did he go to another position with Q. You indicated that you began 10 10 as a marketing specialist in personal Chubb, if you know? 11 11 12 A. Byron left the company to go 12 lines. work for an independent insurance 13 13 Could you describe what you did in that position as a 14 14 agency. marketing specialist in personal 15 Q. Do you know what independent 15 16 lines? 16 17 A. The marketing specialist 17 Q. A-O-N? 18 reported directly to the personal 18 19 19 A. Correct.

lines manager and then that personal lines manager, in turn, reported directly to the branch manager and

what we refer to as a zonal, so my responsibilities were the day-to-day insurance agency that was? A. I believe it was AON.

20 Q. Do you know is he still 21

employed there to your knowledge?

22 A. He is not. 23

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Q. Do you know where he's currently employed?

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handling of the agencies that were

appointed to do business with Chubb.

Q. Who was the personal lines manager when you began in August of '98 at the Cincinnati branch?

A. Michael Kravchick.

Q. And then in December of '99,

you assumed his position?

8 A. No. Michael left three 9 months after I joined the branch and then Byron Simpson replaced him. I, 10 in turn, replaced Byron. 11

12 Q. Why did Mr. Kravchick leave?

A. He went to go work for another insurance company.

Q. Was he asked to leave to your knowledge?

A. I don't know. 17

Q. And Mr. Simpson then took over for Mr. Kravchick?

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A. Correct. 20 21

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Q. Where had Mr. Simpson been

22 employed prior to assuming the position of personal lines manager? 23

A. Byron was a marketing

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A. No, I don't know where he 2 is currently employed.

Q. It's your understanding that he is no longer employed by A-O-N?

A. As far as I know, he is not employed by AON any longer.

Q. When he left Chubb and went 7 to work for A-O-N, do you know what 8 location he was working for A-O-N? 9

A. Here in Chicago.

Q. And you assumed the position of personal lines manager and took over when Mr. Simpson left?

A. That is correct.

Q. And that would have been in 15 December of 1999? 16

17 A. Correct.

> Q. How would you describe the condition of the personal lines

department at the time that you took 20

21 it over?

A. In what manner?

Q. Just overall performance. 23

A. To the best that I can

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DEPOSITION OF TIMOTHY DADIK - August 26, 2003

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recall, the territory was growing 1

2 prior to me even arriving in 3

Cincinnati and it was profitable.

4 Q. During the time that you 5 served as the personal lines manager,

6 did the growth continue?

A. Yes, it did.

Q. Can you give me any numbers?

9 Do you know what the overall sales 10 numbers were for, say, the end of 1999 and then for the successive 11

years?

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A. To the best that I can recall, it was a \$21 million

14 15 territory and we probably grew 10 16

percent per year.

17 Q. When you give that figure of 21 million, are you indicating that's 18 19 your estimate at the end of 1999?

21 Q. And during the time that you

22 served as a production lines manager.

23 it's your recollection that you grew

24 approximately on an average 10 percent

served as the personal lines manager,

2 would Mr. Baillie conduct your 3

performance appraisals?

4 A. I had an annual performance 5 review with Doug.

Q. Did you find that Mr.

Baillie was fair in his performance reviews?

A. No.

Q. What manner was he unfair?

11 A. There was a lack of 12 preparation in planning for the 13 performance reviews and a lack of recognition of the results and then 14

15 the corresponding salary increases.

> Q. When you say lack of preparation, in what manner?

A. I could tell from sitting in front of Doug that he had not

19 20 prepared at all for that conversation.

Q. On how many occasions did he give you an annual performance review?

A. Well, an annual performance review would be once a year.

14

per year?

A. That is correct. Right.

Q. Now, once you became the personal lines manager, who is your direct supervisor?

 I had two direct reports. I reported directly to Doug Baillie as my branch manager and I reported directly to my boss within personal lines.

Q. And who is that?

A. James Hasley.

Q. How do you spell his last name?

A. H-a-s-l-e-y.

Q. Where was Mr. Hasley

17 located?

A. He was in Chicago.

Q. What was his title that he held when he served as your

21 supervisor? 22

A. Northern zone personal lines

23

Q. During the period that you

16

Q. How many annual performance

2 reviews did you receive by Mr.

Baillie?

A. I would have had a

5 discussion with him only in December 6

of '99, I believe. 7

Q. But you had just started in that position of performance lines manager in December of '99, correct?

A. Correct.

Q. How did you feel he was

unprepared if you had just began in

13 your new position?

A. As a person working in

Doug's branch, you know, he would

16 have some idea of skills, weaknesses,

17 strengths, I think, of his people and

18 when I say that he was ill-prepared,

19 you would agree with me that you've

20 probably sat in court many times

21 where you could tell that someone is

22 simply not prepared for a meeting or

23 to ask questions and that was my

24 perception of my annual performance

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17 19 Q. Did you feel that the review with Doug. 1 1 Q. To your knowledge, that's 2 feedback he gave you in December of 2 3 2000 was inaccurate? the only one he ever gave you? 3 A. Yeah, because December of 4 A. I think it was inaccurate 4 5 5 '99 was when I first started -- you for the same reasons I gave before, know what, I stand corrected. It 6 6 would have also been December of 2000 7 Q. You didn't give any reasons 7 because I stayed in Cincinnati through if I could --8 8 A. No, that I said that I felt December of 2001. 9 9 he was ill-prepared for that. After 10 Q. And what was your perception 10 of his preparation in December of spending a year as one of his direct 11 11 2000? 12 reports, I think that he had more 12 13 specific knowledge about my strengths 13 A. The same. and weaknesses, but I still don't 14 14 Q. When you say that he was unprepared, are you saying that you 15 feel that he adequately addressed 15 16 felt that he had not made a 16 those or accurately necessarily 17 sufficient assessment of your skills, 17 addressed those. Q. Do you recall what advice he 18 weaknesses and strengths? 18 gave you during your December of '99 19 MR. MONTGOMERY: Just 19 performance review? 20 for the record, object. I think that 20 A. No. I was very new at that 21 was asked and answered. And on all 21 point and I don't recall. It was 22 these, Tim, you'll still go ahead and 22 23 answer. I just need to state for 23 three years ago. Q. Do you recall what advice or 24 the record. 24 20 18 counseling he gave you during your THE WITNESS: Okay. 1 December 2000 review? 2 BY THE WITNESS: 2 3 3

A. If you would then repeat the question.

BY MR. NAPIER:

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Q. Sure. When you say he was unprepared, I'm trying to gain an understanding of what you mean by

A. Well, as I had answered before, he would shuffle through papers, he would not have what I would consider a logical thought pattern and gave me feedback that I didn't feel was accurate to my performance in the branch.

Q. What feedback do you recall that he gave you in December of '99 that you felt to be inaccurate?

A. At this point, I couldn't recall.

21 22 Q. Nothing sticks out in your 23 mind?

A. No.

A. No.

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Q. But your overall impression and what you recall was he appeared to be less than well-prepared?

MR. MONTGOMERY:

Objection, asked and answered.

BY MR. NAPIER:

Q. Is that correct?

A. That is correct. 11

Q. You also indicated, if I understood you correctly, that in addition to a lack of preparation as you characterized it, there appeared to a lack of recognition of results; could you explain what you mean by that?

A. The monetary rewards that I received for the position I don't think reflected what should have been given for that.

Q. When you say monetary awards, you're, of course, talking

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21 about the level of -- or the months later I did receive what the 2 2 compensation that you were paid? company called a spot bonus which, in 3 A. Correct. 3 essence, made up the differential 4 Q. In December of '99, what was 4 between what I knew should have been 5 5 your compensation? my percentage increase. 6 A. If I had to guess, which I 6 Q. Was that spot bonus based on 7 7 am doing, it was probably 45,000. the favorable performance of your 8 MR. MONTGOMERY: Tim. 8 department in that six- to nine-month 9 let me just caution you, I don't mind 9 period? 10 if you do want to guess, but just 10 A. That spot bonus was given to 11 make sure if you do that in the 11 me by my zone manager for a job well 12 future that you indicate that you are 12 done for the first six or nine months 13 guessing. 13 in the territory. 14 THE WITNESS: Yes, I 14 Q. Do you know if Mr. Baillie 15 will. 15 had to approve the awarding of the 16 BY THE WITNESS: 16 spot bonus? 17 A. What sticks out in my mind 17 A. As the local branch manager 18 is when I was promoted, I received a 18 responsible for controlling salaries. 19 4 percent increase to go from a 19 yes, I do believe he had to approve 20 marketing specialist to a personal 20 that. 21 21 lines manager and that is well below Q. Do you know whether or not 22 22 what I knew to be a percentage for he complimented you or made any 23 someone that was being promoted into 23 comments at the time you were awarded 24 management. 24 that bonus?

22

BY MR. NAPIER:

Q. Did you address this concern or issue with Mr. Baillie?

A. It was presented to me as a take-it or leave-it opportunity.

- Q. So, again, did you discuss it with Mr. Baillie that you felt that the compensation offered was inadequate?
- A. Yes.

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- Q. What do you recall about those discussions?
 - A. It was a take-it or leave-it opportunity. He made it very clear.
 - Q. Do you know if there was other candidates for that position at the time?
- A. I'm not privy to that
- 19 information and, no, I don't recall.
- 20 Q. Do you recall whether or not 21 there was a salary range for that
- 22 position? 23

A. I do not know if there was or not. I do know that six or nine

A. Yes.

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Q. What did he do? 2

3 A. It was just a very brief

4 conversation, congratulations, job 5

well done, keep it up. 6

Q. It's fair to say he recognized your achievements at that time by approving the spot bonus?

24

A. At that time, yes.

10 Q. But when you say lack of 11 recognition of results, you're talking 12 about what you perceive as a lack of 13 recognition in December of '99 when 14 you were promoted?

15 A. No. I think that that

16 continued through my two performance

17 reviews. I don't think my 18

compensation was ever an accurate 19 reflection of the effort that was put 20

forth as well as the results that

21 were there.

22 Q. Do you know how your 23 compensation compared with other

24 managers in the Cincinnati office?

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25 27 A. No. I don't. A. Correct. 1 2 Q. Did you find Mr. Baillie to 2 Q. You don't know if you were be helpful and provide assistance in on the low end, the middle of or the 3 3 4 high end of compensation for 4 your marketing activities? A. The majority of the 5 5 department managers within the Cincinnati branch? incentives that I did, I worked in 6 6 A. That is correct. 7 conjunction with our marketing manager 7 Q. While you served as the Jeff Barton to implement those 8 8 9 personal lines manager in Cincinnati, incentive agreements. 9 Q. What role did Mr. Baillie 10 did you engage in marketing 10 activities? play in your marketing activities? 11 11 12 A. I did. 12 A. He always had final sign-off Q. What kind of marketing 13 on whether or not we would do an 13 activities did you engage in? incentive. 14 14 15 A. As the manager, I was 15 Q. Are you saying that he was 16 responsible for profit and growth in 16 supportive when you would make a 17 the territory, so marketing activities 17 recommendation for an incentive to be utilized? would be anything from supporting the 18 18 19 marketing specialists that worked in 19 A. Yes. 20 conjunction with me to agency travel 20 Q. You did find him supportive? to uncovering new business 21 21 A. Yes. 22 opportunities for the company for the 22 Q. Did he on occasion go out 23 department. 23 with you when you were engaged in 24 Q. Did you try to implement 24 marketing activities? 26 1 1

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growth incentives for the agencies?

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A. We had a specific pot of money every year that we could use toward special incentives and, yes, I did use those.

Q. What type of growth incentives did you utilize during this period that Mr. Baillie was the regional manager?

A. They were typically new business incentives.

Q. Could you explain what those are because I'm not familiar and also for the record, what kind of new business incentives did you try to utilize?

A. We would present an incentive to an agency that if they wrote a half million dollars of new business, we would give them \$25,000 just as an example.

22 Q. So obviously these were 23 incentives to try to grow the 24 business?

A. I very infrequently traveled 2 with Doug.

> Q. Were there occasions when he would make agency visits with you?

A. There were occasions where Doug was meeting with an agency principal and personal lines was going to be a topic of conversation and so I attended those meetings with Doug.

Q. Did you feel it was necessary for Doug to go with you on field visits or did you feel his level of participation was

14 satisfactory?

> A. Doug was more than welcome to travel with me on any agency visitation he wanted to go on. I think that one of his shortcomings was his lack of involvement in personal lines.

21 Q. How did his lack of 22 involvement manifest itself, are you 23 saying he did not make sufficient 24 number of agency visits in your

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29 estimation? 1 1 regional manager, did the growth 2 A. I think that Doug's 2 profit and retention of key accounts 3 involvement in personal lines --3 grow in the branch? 4 nonexistent is not a fair word, 4 A. As I had mentioned earlier, 5 that's too harsh, but he was simply 5 we grew around 10 percent each year. 6 not involved with the visiting of key 6 Retention was unchanged. We were in 7 agents and personnel to drive new 7 a marketplace where customers were not 8 business opportunities. 8 aggressively leaving us, so that was 9 Q. So it is your testimony that 9 probably unchanged. 10 he was supportive in the incentives 10 Profit, I believe, was 11 that you tried to implement to growth 11 still satisfactory and, I'm sorry, I 12 of profit? 12 don't remember the exact numbers for 13 MR. MONTGOMERY: 13 the territory, but we did make an 14 Objection, asked and answered twice. 14 underwriting profit. 15 BY MR. NAPIER: 15 Q. Did you feel that you met 16 Q. Can you answer the question, 16 your department's business goals 17 sir? 17 during the period that Mr. Baillie 18 A. Doug did approve the 18 was your supervisor? 19 incentive agreements that were placed 19 A. To the best I can recall, 20 in front of him. 20 we came close to our premium growth 21 Q. Did Mr. Baillie provide any plans each year which were typically 21 22 other assistance in your marketing 22 aggressive and we did earn an 23 activities? 23 underwriting profit. A. If there were occasions 24 Q. How were you first made 24 30 32 where a large existing customer was 1 1 aware that Mr. Baillie's employment 2 in jeopardy of leaving Chubb, Doug 2 was terminated by Chubb? 3 was involved at my request to get 3 A. I walked into his office 4 involved. 4 shortly after he had found out. 5 Q. Did that happen on more than 5 Q. This would have been on the 6 one occasion? 6 same day? 7 A. Yes. 7 A. Correct. 8 Q. On those occasions, did you 8 Q. What do you recall about the 9 find his involvement to be 9 situation or what occurred when you 10 satisfactory? 10 walked in his office and learned 11 A. I think his involvement was 11 that? 12 required. We retained the business. 12 A. It was a very brief 13 but I don't credit Doug with that 13 encounter. I was simply stopping 14 business being retained with us. 14 down to say hello. He said that he 15 Q. Then why would you ask him 15 was unexpectedly leaving Chubb. What 16 to get involved? 16 do you say at that point? 17 A. As the local branch manager, Q. Right. Was there anything 17 18 he was responsible for growth profit else said that you can recall? 18 19 retention of key accounts and if a 19 A. No. It was a very brief 20 key account was in jeopardy of 20 encounter. I wished him well and 21 leaving us, I feel it's my 21 went on my way. 22 responsibility to get him involved to 22 Q. Did he say anything 23 see if he can help. 23 derogatory regarding Chubb at that 24 Q. During his tenure as the 24 time?

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35 33 departments; is that correct? A. He did not. 1 2 2 A. He would engage in marketing Q. Did his conduct appear to be opportunities for other departments to professional? 3 3 a much higher percentage than what he 4 A. Yes. 4 5 did for personal lines. I was a 5 Q. Did he inform you or did -third of that branch from a premium well, did he inform you the reasons 6 6 7 volume standpoint and I did not have 7 why he was leaving Chubb? a day and a third of his time each 8 A. No, he did not. 8 week, but, yes, he was involved in 9 Q. Was there later any type of 9 more public announcement by him to 10 marketing opportunities for other 10 departments. persons in the branch of his leaving? 11 11 Q. Are you aware of the A. I honestly don't remember if 12 12 performance of the other departments he pulled the branch together to say 13 13 within the branch? 14 that he was leaving. I don't think 14 A. I knew what they were, sure, 15 15 he did. that's public knowledge in our Q. Do you recall whether or not 16 16 you ever attended any conference call 17 computer systems. 17 or meeting by Tim Czerlong to 18 Q. Are you -- were you made 18 aware or were you kept informed of announce Mr. Baillie's departure? 19 19 his activities involving the other A. No. 20 20 21 Q. During the time that you 21 departments? 22 were the personal lines manager and 22 A. On any given day, if I were 23 to ask where he was, I would know 23 Mr. Baillie was your supervisor in that. Was I given an e-mail every 24 Cincinnati, who was the HR manager 24 34 36 week that said here's Doug's travel 1 there? 1 2 2 schedule, no. A. Diane Haggard. 3 Q. Did you ever complain to Ms. 3 Q. So on occasions when he was 4 Haggard about any conduct by Mr. 4 out of the office, you don't have 5 5 Baillie? necessarily personal knowledge of A. I had had several 6 where he was on those occasions; 6 7 7

conversations with Diane about the lack of attendance of Doug in the branch. Doug was not around any time it was nice outside.

Doug also, as you mentioned earlier, had regional responsibilities which required him to travel to Columbus and to areas in Kentucky.

Q. I think by your statement you're saying you understood that as a regional manager, he would be out in the field on many occasions; is that correct?

21 A. That is correct.

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22 Q. You also understand as the

23 regional manager, he would engage in 24

marketing activities for other

isn't that correct?

A. Correct.

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Q. But you indicated you complained to Ms. Haggard about his lack of attendance?

A. Correct.

Q. What was her response?

A. I don't recall. As an HR

representative, her job was simply to listen.

Q. Well, did you express to Mr. Baillie your apparent concern about his lack of attendance in the branch?

19 20 A. My responsibilities did not 21 encompass managing Doug's travel 22 schedule.

23 Q. I'm going to ask you to 24

answer my questions when I give you a

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37 1 question. 1 entertaining? 2 Again, regarding Ms. 2 A. I golfed with Doug on 3 Haggard, do you know on how many 3 several occasions. 4 occasions you complained to her about 4 Q. Was that at some type of 5 Doug's lack of attendance? 5 Chubb function? 6 A. I would say several, three, 6 A. No, it was a one-over-one 7 four. 7 planned golf outing with one of the 8 Q. And, again, did you ever 8 agents that we do business with. 9 discuss it with Mr. Baillie? 9 Q. So it was conducted with 10 A. No, I did not. 10 Chubb business, was it not? 11 Q. In addition to your apparent 11 A. Correct. 12 concerns about Mr. Baillie's lack of 12 Q. It was a marketing activity 13 attendance, did you ever complain to 13 in that sense, correct? 14 Ms. Haggard about any other issues or 14 A. Correct. 15 conduct regarding Mr. Baillie? Q. Other than this lack of 15 16 A. I think on one or two of 16 attendance or this frequent 17 the occasions that I spoke to Diane, 17 entertaining complaint, did you ever 18 it was that Doug seemed to be out complain to Ms. Haggard about any 18 19 entertaining more than he was what 19 other concerns regarding Mr. Baillie's 20 you would call, I guess, doing 20 conduct? 21 marketing visits, supporting other 21 A. As part of the those 22 departments. 22 conversations, I would mention that as 23 a first year manager, I didn't really He seemed to be out 23 golfing pretty frequently and that was 24 24 feel that I was being given the 38 40 1 a source of concern for me. development that I expected from a 2 Q. That somehow irritated you 2 branch manager. 3 that he was out golfing more 3 Q. This was your first year as 4 frequently than what you felt to be 4 a manager for Chubb, correct? 5 appropriate? 5 A. Yeah, 2000 was my first year 6 MR. MONTGOMERY: 6 as a manager for Chubb, correct. 7 Objection, argumentative. 7 Q. And you had complaints 8 BY MR. NAPIER: 8 regarding the level of development 9 Q. I'm just trying to find out, 9 that you felt your supervisor was 10 sir, were you irritated by that? 10 spending with you? 11 A. It was irritating to me that 11 MR. MONTGOMERY: 12 if I needed him, he was not around 12 Objection, asked and answered. 13 and not doing something that I 13 BY MR. NAPIER:

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A. Correct.

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occasions where you accompanied him on

perceived productive to supporting the

never expressed your concerns though

Q. Now, you indicated he seemed

to be out entertaining. Were there

branch growth and profit goals.

Q. Did you ever -- again, you

to Mr. Baillie about his -- what you

perceived as frequent golfing?

what you would describe as

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A. I did not.

Haggard?

Q. Is that true?

own development, yes.

concerns to Mr. Baillie?

Q. Did you express your

Q. But this is a concern,

again, that you expressed to Ms.

A. I felt that my expectation

of what I wanted from a branch

manager was not being met given my

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DEPOSITION OF TIMOTHY DADIK - August 26, 2003

A. Correct.

Q. Let me ask the question this way in your discussions with Ms. Haggard, was there any -- let me start all over.

I'd like to know what concerns you expressed to Ms. Haggard regarding Mr. Baillie. I'd like to know all of them. You've talked about lack of attendance. You said you thought he entertained too much.

Apparently you felt also that the time that he spent with you in development for a first year manager was not adequate.

What other concerns did you express to Ms. Haggard regarding Mr. Baillie?

A. I think the only other topic we really discussed was a lack of technical skills on the part of Doug to understand the personal lines business.

Q. Well, that was the purpose

very number-intensive department within the company.

Q. That would require

aggressive marketing, would it not?

A. No. My comment was simply that the majority of the customers in personal lines are of a premium volume that a branch manager would not be involved relative to a commercial policy that pays a significantly more premium, so Doug's involvement would have been typically

on the larger accounts.

Q. I'm still trying to
understand what was the purpose of
having a zonal manager?

A. Chubb has a dual accountability structure where each manager is responsible to their branch manager for local results and to their zone manager for results within their own division.

Q. If you had a technical question as you called it, would you

of your zonal manager, was it not? MR. MONTGOMERY:

Objection, argumentative.

BY THE WITNESS:

A. As the local branch manager, Doug has responsibility for knowing all product lines.

BY MR. NAPIER:

Q. I understand he's to have knowledge, but what's the purpose of your zonal manager?

A. Purpose of the zonal manager was to drive the initiatives of that department down into the field.

Q. What was he -- what functions would he perform that were not performed by Mr. Baillie?

A. Doug was the one that was involved with individual accounts that could be leaving us. Doug would have been involved with other larger customers that we would be trying to acquire as well.

Personal lines is a

speak with your zonal managerregarding that?

A. Typically.

Q. He would be a source for you to go to should you have a technical question or issue, correct?

A. I'm sorry. I missed the first part of the question.

Q. He would be a resource -the zonal manager would be a resource
that you could consult if you had a
technical question regarding a
product?

A. Correct, as would a local

underwriting center manager based outof Chicago.

Q. Who would that have been?

A. At the time, Tom Botsford.

Q. So if you had a technical question I think you indicated earlier

question I think you indicated earlier
 regarding a product, you could check

with your northern zone personal lines

manager Mr. Hasley and then also Mr.Botsford?

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A. Those were two of the outlets that I could turn to, but I certainly think that being an effective branch manager, that should have been a third resource and as the person that was only 100 yards from me, that would have been the person that I would probably rely on.

Q. Are you indicating that it was your expectation that Mr. Baillie would have the same level of knowledge regarding personal lines and technical issues of those products as

would Mr. Hasley or Mr. Botsford?
A. I think that's an unrealistic expectation.

Q. It would be unrealistic for Mr. Baillie to have that same level of knowledge; is that correct?

 A. That is correct, but I would expect him to be able to understand the basics.

Q. Is it your testimony thatMr. Baillie did not understand the

A. He would be involved when
 asked.
 Q. Are there any other concern

Q. Are there any other concernsthat you expressed to Ms. Haggard --A. No.

Q. Let me finish the question.

Are there any other concerns that you expressed to Ms. Haggard regarding Doug Baillie while he served as the regional manager or your direct supervisor?

A. No.

Q. Did you ever express any concerns or complaints regarding Mr. Baillie to Tim Czerlong?

A. No, I did not.

Q. That would include during
any phone conversations or any visits
that Mr. Czerlong may have made to
the branch?

A. Correct. I had very limited
involvement with Tim Czerlong, very
limited interaction.

24 Q. And it's your recollection,

basics of personal lines?

A. It's my testimony that as a company, Chubb focuses specifically on larger more affluent customers and Doug had a long-held belief that we were better served as a company to write smaller homes and we had that debate many times.

Q. I apologize, but I'm confused.

Are you saying that, in your opinion, Doug did follow the company's strategy or did not?

A. Doug followed the company's strategy, but his view points on what we should do were very different.

Q. Different than your own?

A. Different than the company's appetite that had been well-established.

Q. You indicated earlier that
 Mr. Baillie would be active regarding the larger personal lines account; is

at least prior to Mr. Baillie's
termination, that you had no
conversation, personal or by
telephone, to Mr. Czerlong regarding
Mr. Baillie?

A. That is correct.

Q. Prior to Mr. Baillie's termination, do you recall ever having any conversations with Jim Ekdahl regarding Doug Baillie?

A. No. To the best of my ability, I don't recall. Those conversations took place with Diane Haggard, again, because it was at the local level.

Q. I understand.

Do you know from your own personal knowledge whether or not Ms. Haggard passed on your concerns to anyone at the zonal level or to higher HR level?

MR. MONTGOMERY: Objection, calls for speculation. BY THE WITNESS:

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that correct?

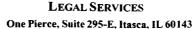
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 A. I am unaware of what Diane 2 would have done with that information. 3 BY MR. NAPIER:

> Q. By that question, I guess I'm asking did she ever express to you that she communicated your concerns to anyone at the zonal level?

8 9 A. Not that I recall.

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Q. Other than Ms. Haggard, was there anyone at Chubb prior to Mr.

12 Baillie's termination that you

13 expressed concerns regarding Mr.

14 Baillie's performance or his conduct? 15

A. I would have had

conversations with James Hasley.

Q. What were your discussions with Mr. Hasley regarding Doug Baillie?

19 20

A. My conversations with James would have reflected my conversations

22 with Diane Haggard in content. 23 Q. What was Mr. Haslev's

24 response or advice to you during 51

 A. I don't know what James 1 2 would have done with that information. 3

BY MR. NAPIER:

Q. My question is did he ever indicate or make you aware that he communicated your concerns to anyone else at Chubb regarding Doug Baillie?

A. No, James never communicated

that to me. 9 10

Q. In preparation for your

11 deposition today, did you review any

12 documents?

13 A. Can you be more specific? 14

Q. Did you review any pieces of paper?

16 A. No.

Q. Did you review any 17 18

deposition transcripts?

A. No.

Q. Did you review any

21 correspondence or e-mails?

A. No.

Q. Did you review any of your 23 24

own personal notes that you may have

50

1 those discussions?

> A. It was much the same as Diane's. He was very much in a listening position and hearing what I

had to say.

Q. Do you recall whether or not Mr. Hasley recommended any particular actions that you take?

A. To the best I can recall,

he would have said, you know, that's the situation you're in, you need to

11 12 figure out how to best manage that. 13

Q. Is there anything else that you recall that Mr. Hasley said to you during discussions that -concerning Doug Baillie?

A. No.

Q. Do you know whether or not Mr. Hasley ever communicated your concerns regarding Doug Baillie to anyone else at Chubb?

MR. MONTGOMERY:

23 Objection, calls for speculation. 24 BY THE WITNESS:

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made in the past? 1

A. No.

Q. In preparation for your

deposition today, did you have any

5 discussions with anyone at Chubb other

than with counsel? 6

A. No.

Q. Have you had any

9 communications with Doug Baillie since 10

his termination?

MR. MONTGOMERY: Other

than what you already covered?

BY MR. NAPIER:

Q. Other than on the day of

15 his termination.

16 A. The best I can recall, Doug

17 may have sent me one or two e-mails

just a hi, how are you, very brief, 18

nothing business related. 19

20 Q. Were they professional in

21 their tone?

22 A. Yes.

23 Q. Did he say anything 24 derogatory about Chubb?

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53 1 A. No. he did not. Q. Did you ever see Mr. Baillie 2 Q. Other than those e-mails, 2 engage in any conduct that you felt 3 have you had any occasions to come in 3 was unprofessional or offensive? 4 contact with Doug Baillie since his 4 A. I think that there were 5 termination? 5 several occasions where I thought that 6 A. I may have run into him 6 his behavior was not reflective of 7 once and, again, it was a brief 7 what it should be for a man in his 8 encounter, hi, how are you, good to 8 position. 9 see you. 9 Q. What were those occasions? 10 There was no 10 A. We had a March Madness event 11 conversation of Chubb, of results, of 11 every year that was a party to 12 anything. 12 introduce the NCAA basketball 13 Q. Do you know where that --13 tournament. 14 what the circumstances were of that 14 Q. Was that a party that was 15 occasion? 15 for just Chubb employees or was it 16 A. I think we were at a golf 16 also for agents and customers? 17 outing. 17 A. That was an event that was 18 Q. Do you know what year? 18 held at a bar downtown Cincinnati for 19 A. It would have been at some 19 Chubb employees as well as for 20 point in 2000 -- 2001, I'm sorry. 20 independent agents that we worked 21 Q. It's my understanding he 21 22 would have been terminated the end of 22 To my knowledge, there 23 August 2001? 23 were no customers. 24 A. Correct. 24 Q. About how many people would 54 56 1 Q. You think it occurred after have been in attendance? 2 2

that?

A. It did, yes.

Q. Were you present at an I-Day event in 2001 when Mr. Baillie was present in Cincinnati?

A. No.

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Q. Were you told by others of any communications they had with Mr. Baillie at this I-Day event?

10 A. I vaguely remember some type 11 12 of incident at an I-Day event, but 13 the details of it, I couldn't even

14 begin to speculate.

> Q. Do you recall who may have talked to you about the I-Day event?

A. No. I don't recall.

18 Q. During the time that Mr. 19

Baillie served as regional manager in Cincinnati, did you ever observe or

20 21 see him engage in any conduct that

22 you felt violated the Chubb code of

23 conduct? 24 A. No.

A. One hundred fifty.

Q. I didn't quite hear that,

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5 A. One hundred fifty.

Q. During the time that Mr.

Baillie served as the regional

8 manager, did that occur on more than 9

one occasion, this March Madness

10 event?

11 That was an annual event.

Q. Would he serve as the host 12

of that event as the Cincinnati

manager?

A. As the Cincinnati branch

manager, yes, it was well-known that 16

he was the authority in the

Cincinnati area for Chubb.

Q. My question, sir, was he the host of that event?

A. Chubb was the host of that event.

22 23 Q. He was the most senior

24 person at the event for Chubb?

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EXCELLENCE BUILT ON EXPERIENCE

57 59 1 A. Correct. 1 I think that he consumed too 2 Q. How did you perceive his 2 much alcohol and his actions and conduct to be less than professional 3 3 behaviors reflected that. 4 or less than what you felt was 4 BY MR. NAPIER: 5 appropriate? 5 Q. You indicated earlier you 6 A. I felt that there was 6 had no knowledge of the amount of 7 alcohol he consumed, correct? 7 drinking to an excess that was not 8 8 appropriate for that type of an A. Correct. 9 9 Q. Have you ever had any 10 Q. You say drinking to excess, 10 training -- any kind of police are you talking about Mr. Baillie or training or anything of that nature 11 11 others or both? regarding alcohol consumption and 12 12 A. I would say that it was determination of levels of 13 13 probably both. 14 consumption? 14 15 Q. Did you consume alcoholic 15 A. No. beverages during the event? Q. What was his behavior that 16 16 led you to believe that he had 17 A. I did. 17 Q. You did? 18 consumed an excessive amount of 18 19 A. I did. 19 alcohol? A. Slurred speech. 20 Q. What type of alcoholic 20 21 beverages were served there, was it 21 Q. Anything else? 22 beer and mixed drinks? 22 A. No. That is what I vividly 23 A. I definitely can recall 23 remember. 24 beer. If mixed drinks were there. I 24 Q. You indicated speech was 58 60 1 don't recall. 1 slurred; was this in a conversation 2 Q. Do you know specifically how 2 that you had directly with him? 3 much alcohol was consumed by Mr. 3 A. Both in conversations that I 4 Baillie? 4 would have with him as well as 5 5

A. No, I don't.

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Q. Were you with him throughout the course of the event?

A. The event itself was held in a large room where everyone was in the same room together for the duration of the event.

Q. How long did the event -how many hours did the event last? A. I believe the event itself

started mid afternoon, 2:00 or 3:00 p.m., typically would wrap up for most everyone in attendance around 6:00 or 7:00 and then those that

19 chose to would continue. 20 Q. Why do you believe that his 21 conduct was inappropriate?

MR. MONTGOMERY:

23 Objection, asked and answered. 24 BY THE WITNESS:

standing around listening to him talk.

Q. Other than your impression that he had slurred speech, did he engage in any conduct in which he did something you felt was against the best interest of Chubb?

A. No.

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Q. Do you recall him making any offensive comments? 13

A. Not at that event, no.

Q. Do you recall him making

offensive comments at another March

Madness event? 17 18

A. No, not at March Madness specifically, but as I had mentioned before, the I-Day event and there may have been one other occasion where I

22 had heard through a third party and. again, I don't recall the details of 23

24 that.

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DEPOSITION OF TIMOTHY DADIK - August 26, 2003

61

Q. You, yourself, have no -- I asked you previously about the I-Day event and you said you couldn't remember any details, but is your memory such that it's now been refreshed, can you remember something about --

A. No. As I just mentioned that the I-Day event was another type of event where I had heard that his behavior was not reflective of what a Chubb employee should have but that those details I could not recall.

Q. I want to know about anything personally overheard or observed in terms of comments made by Mr. Baillie that you felt were inappropriate.

A. None.

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Q. So I want to make sure I understand this, your only concern about Mr. Baillie in terms of his

23 conduct that you felt was not reflective or adequately reflective of 24

A. Okay. 2 Q. You talked about the March 3 Madness event where you felt that he 4 consumed an excessive amount of 5 alcohol and if I understood it 6 correctly, that was based upon the

fact that his speech appeared to be slurred; is that correct?

A. That is correct.

Q. You also indicated that you do not recall any inappropriate comments he made during the March Madness event: is that correct?

A. That is correct.

Q. I'm trying to find out is 15 16 there any other basis that you had to 17 conclude that he engaged in excessive 18 alcohol consumption other than the 19 slurred speech? 20

A. Repeat that question for me.

21 Q. Any other basis that you 22 have to conclude that he engaged in

23 excessive alcohol consumption at the 24 March Madness event other than the

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an employee of Chubb was that at the March Madness event, you observed or came to the impression that his speech was slurred; is that correct?

MR. MONTGOMERY: Objection, that misstates his testimony.

BY THE WITNESS:

A. We talked specifically about Doug's behavior at the March Madness event as what I would perceive to be inappropriate behavior, but we've also talked about a myriad of other disappointments that I had with Doug as his role as the branch manager with Chubb.

BY MR. NAPIER:

Q. We've gone through your disappointments with him as a branch manager.

I want to concentrate on the topic of whether or not he engaged in any inappropriate conduct at an event, okay?

64

slurred speech? 2

A. No.

Q. Is that no?

A. That's a no.

Q. Did you ever express to Diane Haggard that you felt that Mr. Baillie consumed an excessive amount of alcohol at the March Madness

event?

A. No.

As I had mentioned before, I think that I gave to you all the issues that I talked to Diane Haggard about.

Q. Other than the March Madness event, were there any other Chubb functions during which you observed or were of the opinion that Mr. Baillie engaged in inappropriate conduct?

A. If you put a caveat in

there of anything that I witnessed

22 firsthand. Q. Yes. 23

A. I think that there were

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DEPOSITION OF TIMOTHY DADIK - August 26, 2003

65

several golf outings that I attended 1 2 where I had the same perception as 3 March Madness that there was drinking 4 beyond what I would consider normal 5 at a business function. 6

Q. When you say drinking, are you talking about Mr. Baillie or others or both?

A. Both.

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Q. Both?

A. There were multiple parties drinking. My concern was specifically for Doug in his level of drinking as a Chubb employee.

Q. What did you base your opinion on that he had consumed an excessive amount of alcohol?

A. Much the same as the event for March Madness, slurred speech. I never witnessed Doug fall down, trip, simply slurred speech.

Q. And on those occasions of those golf outings, did you ever hear Mr. Baillie make any inappropriate

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A. There were some conversations that I had had with Doug where I took his input as another person in the equation when trying to make a decision, so to that end, yes.

Q. I'm not sure I understand. Are you saying that on those occasions, his coaching you found to be helpful?

A. I think that the input that he offered was helpful. I guess I wouldn't classify it as coaching. It was simply his feedback on the given issue.

Q. Would you classify it as advice? I guess I'm trying to understand when you mean input, are you talking about observations or was he --

A. We would deal with a given situation and we may think that we want to attack it one way and Doug's comments would say, well, what about

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comments?

A. I did not.

Q. At the golf outings, other than your perception that he had slurred speech, did he engage in any type of conduct that you felt was inappropriate?

A. No.

Q. Did you ever express to Ms. Haggard or Mr. Czerlong or Mr. Ekdahl your observations regarding Mr. Baillie at any Chubb event where you

12 felt he consumed an excessive amount 13 of alcohol?

14 15

A. I did not.

16 Q. Mr. Dadik, let me take a moment to look over my notes. I 17 18 think I'm about done.

A. Okay.

Q. During the time that Mr.

21 Baillie served as your regional

22 manager, were there any particular

23 strengths that you felt he had as a 24

manager?

looking at this this way. It was simply another perspective that he shared.

Q. My question to you is in your opinion, did he have any strengths as the regional manager? Are you identifying what you just described as one of his strengths?

A. Yes.

Q. Is there any other ways or means by which you felt he exhibited certain strengths as a branch manager?

A. No, I think that one would be it.

MR. NAPIER: All right, Mr. Dadik, thank you very much. I have no further

questions.

MR. MONTGOMERY: Tim, you'll have the opportunity to review this and for the court reporter, if the original is ordered, I would like a copy and we'll handle signature for Mr. Dadik.

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| 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 | (Witness excused.) FURTHER DEPONENT SAITH NOT | 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 | CERTIFICATE STATE OF COUNTY OF Before me, this day, personally appeared, TIMOTHY DADIK, who, being duly sworn, states that the foregoing transcript of his/her Deposition, taken in the matter, on the date, and at the time and place set out on the title page hereof, constitutes a true and accurate transcript of said deposition. TIMOTHY DADIK SUBSCRIBED and SWORN to before me this day of in the jurisdiction aforesaid. My Commission Expires Notary Public |
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| 1 2 3 | DOUGLAS W. BAILLIE VS CHUBB & SON INSURANCE | 1 2 | DEPOSITION ERRATA SHEET |
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